

**PROCEDURES CIF ASWP
KAZAKHSTAN, AZERBAIJAN & QATAR ORIGIN**

Procedure is applicable for the following Energy products:

SN.	PRODUCT
1	EN590 10 – 50 PPM
2	JET FUEL A1
3	LNG

1. Buyer issues **LOI** with detailed requirements

Address LOI To:

Mr. Prateek Singh
Neshes Global Ltd
37th floor, 1 Canada Square, London, E14 5AA
Email to: Sales@neshesglobal.com
Cc: prateek@neshesglobal.com

2. Seller issues **FCO / SCO** to the buyer for review and approval.
3. Buyer issues an official **ICPO** with the **Company registration license, passport and bank details**
4. Seller issues the **SPA (Sales Purchase Agreement)** opens for amendment: and **Commercial Invoice (CI)** for the first trial shipment to buyer. Buyer returns signed both documents to Seller along with **POF**, which is either **MT199 on bank-to-bank basis** or **BCL/RWA**.
5. The Below listed PPOP documents are released for Buyer verification.
 - Product Quality Passport Quality Certificate.
 - Certificate of Product Origin.
 - Product availability
 - Commitment letter to supply the product from Ministry of Energy.



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6. Buyer issues Bank Instrument **SBLC MT760** within **7 working days** to the seller's fiduciary Bank account after receiving POP (OPERATIVE UPON ISSUE 2% PB, WHICH AFTER THE FOLLOWING FPOP DOCUMENTS WILL BE ISSUED)
7. After confirmation of Buyer's SBLC MT760, Seller issues a **2% performance bond, Full POP, and shipping documents** via swift bank to bank as shown below:
 - Copy of SGS Report.
 - Copy of the Port Storage Agreement.
 - Copy of the CPA to Transport the Product to Discharge Port.
 - Vessel Q88.
 - Original Bill of Lading (full set)
8. Shipment commences as per signed contract delivery schedule. The **SGS inspection** will be borne by **the Seller at the loading seaport** and the **Buyer** at the **unloading seaport**.
9. Buyer **releases payment** to Seller by **TT/MT103** upon receipt of the shipping documents and **Confirmation of the Q&Q** by SGS/CIQ at the destination port.
10. The Seller shall pay the commission to all Intermediaries within 2 days as per IMFPA/NCNDA upon receiving payment from the Buyer.



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