

FOB PROCEDURES TANK TO VESSEL (TTV) / TANK TO TANK (TTT)

1. Buyer issues **LOI** with detailed requirements

Address LOI To:

Mr. Prateek Singh
Neshes Global Ltd
37th floor, 1 Canada Square, London, E14 5AA
Email to: Sales@neshesglobal.com
Cc: prateek@neshesglobal.com

2. Seller issues **FCO / SCO** to the buyer for review and approval.
3. Buyer issues an official **ICPO** with the **Company registration license, passport, Company Profile and bank details. In the case of Buyer opting for TTV, provide additional documentation CPA and Q88 (CPA must be issued under Buyer name).**
4. Seller issues the **Commercial Invoice (CI)** for the first trial shipment to buyer. Buyer returns signs the documents and returns it to Seller along with **POF**, which is either **MT199** on **bank-to-bank basis** or **BCL/RWA**.
5. The Below listed PPOP documents are released for Buyer verification.
 - Product Quality Passport Q&Q Certificate.
 - Certificate of Product Origin.
 - Statement of Availability of Product
 - Refinery Assurance Commitment Letter to supply the product.
6. Buyer issues Bank Instrument **SBLC MT760** within **5 working days** to the seller's Bank account for the purpose of Payment guarantee.
7. After confirmation of Buyer's SBLC MT760, Seller issues a **2% performance bond, Full POP, and shipping documents** via swift bank to bank as shown below:
 - Injection Reports with full coordinates of the tank's location.

- SGS fresh SGS Q&Q Analysis Report (Max 48 hours old)
- Verifiable and confirmable tank storage receipts with full coordinates of the tank's Location
- ATV/ ATSC
- UDTA Unconditional Dip Test Authorization

8. Buyer conducts Dip Test on the products in Seller's Tanks at Buyer's expense to obtain fresh SGS in Buyer's name.
9. Once the buyer successfully performs the immersion test, Seller commences injection of product into Buyer's Vessel or tanks.
10. Buyer releases full payment to Seller by **TT/MT103** upon receipt of the shipping documents and **Confirmation** of the **Q&Q** by SGS/CIQ. The seller transfers the **Title of Ownership** of the product.
11. Seller pays commission within **48 hours** by swift **MT103** to all intermediaries as per signed **NCNDA/IMPFA**. The seller and Buyer then continue with the annual contract as signed.



Neshes
Global Inc.



37th Floor, One Canada Square
London E14 5AA



sales@neshesglobal.com



+44 204 520 7422

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